

How To Be A **Strong(er) Leader** In Any Season



You're ready to take your leadership to the next level. The question is, "**How?**"

Based off of his book, **Always Growing**, Jones uses the simple analogy of a gardener to give a fresh perspective on how you can motivate, empower and develop any team using four simple words: **Grow, Cultivate, Prune, and Harvest.**

"These concepts can be used to change an organization's culture from the top down in a subtle but effective way." -Arthur Salyer, Former CEO, Palladium Energy



Grow

Identify what you can and cannot control. Create an environment for optimal growth. Learn why leaving something to grow on its own seldom brings the desired results.



Cultivate

Focus on what you want to grow. Identify potential changes that can increase time spent on highest priorities. Improve communication practices with team members to strengthen clarity about expectations and priorities.



Prune

Identify a task, current project or responsibility that has grown beyond its original scope. Take the steps to reduce resources being invested in unnecessary projects, tasks or activities. Modify individual work routines that are limiting their ability to lead successfully.



Harvest

More than just about the numbers! Celebrate ALL productive results! Reflect on your efforts. Understand their typical approach to rewarding results or efforts. Make a plan to celebrate more small improvements in the next 30 - 60 days.

"In my industry, department leaders are frequently promoted into positions with very little training...Always Growing gives a great 'behind-the-scenes' look into what makes leaders successful and will help them avoid many common pitfalls."

- Christy Price, Director of Tailored Learning Services and Certifications
Choice Hotels International

Your "Master Gardener" For The Program

For over 26 years, Jones has been prioritizing helping leaders grow stronger, more cohesive teams, even from the most nutrient depleted soil! Jones' sense of humor will keep people engaged as they quickly grasp key concepts build upon proven successful techniques. Leaders will feel equip to lead with confidence taking with them the tools they need to bring about true change for their team!





🌱 **Keynote**

🌱 **Training**

🌱 **Coaching**

Jones Will Get Your Team "Growing" In The Way That's Right For You:

What value you can expect to gain:

- Discover the powerfully practical model of looking at leadership from the perspective of a "gardener" or "grower of people"
- Understand how to create the environment for their team that delivers their best work
- Learn the three specific areas they need to address daily as a leader and as a team
- Explore what is limiting their success as a leader and what's holding team members back as well
- Appreciate the value of celebrating more small wins with their team members
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It's Time To Get "Growing" And Be A Better Leader For Your Team

This program is perfect for:

- ✓ Managers struggling with too much to do
- ✓ Those leading multi-generational teams
- ✓ Emerging leaders
- ✓ Senior leaders

This program also coaches:

- ✓ Those leading multi-generational teams
- ✓ Teams looking to improve their culture and communication dynamics

Are You Ready To Dig In And Get Growing?

Organizations choosing this training include the EEOC, NIH ORS, Volvo, Choice Hotels and several trade associations as well as international audiences. Large or small, near or far, Jones is grateful for EVERY audience.

