

# Jones Loflin

*Helping you make the best choices with your time so you can thrive!*

With over 26 years of experience, Jones knows how to quickly engage his onsite or virtual audience, give them a fresh perspective on their challenges, and deliver solutions that work! When you add his energy, warmth, and sense of humor, the result is an onsite or virtual presentation that is unforgettable.

As one meeting planner stated, "You did an amazing job of connecting with the over 700 members of the audience. Your simple and insightful ideas are just what our busy healthcare staff needed to hear." Keeping complicated out of it, Jones equips his audience with the tools they need to make meaningful progress... NOW!

After a session with Jones, participants can expect to leave knowing what's most important to them, how to make better choices with their time, and to thrive like never before!



"In your drive to get it ALL done, what's NOT getting done?"

Leadership

Time Management

Work Life Balance

Change

Motivation

## Jones' Most Requested Programs

### It's Time To Start Running Your Circus

*Time Management/Work Life Balance/Productivity*



Using the model of a three-ring circus, this highly engaging presentation will equip you to better **manage your time** and energy to explore new opportunities and achieve **better results**. From being a stronger ringmaster to building a quality **"3 ring"** lineup (**Work, Relationship, Self**), expect to leave this session with a myriad of practical tips to manage your distractions, **conquer your overload**, and more fully **focus on the present** moment. Most importantly, you'll be ready to run your circus instead of letting the circus run YOU!

### A More Natural Way To Lead

*Leadership/Change*



You want to take your **leadership to the next level**, but the question is "How?" when you are struggling to maintain the status quo. You need a practical blueprint to change. Jones Loflin says that new approach is built on four simple words:  
**Grow, Cultivate, Prune, and Harvest.**  
In this innovative and engaging presentation built on the practices of a successful gardener, Jones equips leaders to **identify** where **change** is needed in their daily activities and **take productive action**. It's time to get "growing" and **harvest something better** for your people and your organization.

### Now We Go Home... So What?

*Motivation/Productivity*

You have packed the bottle of shampoo from your room, taken one last gaze out your hotel window, and started thinking about how far behind you are at work.  
But have you "packed" the right **strategies to achieve** better results when you return home? How will you take all you have gained at your event and **implement** these **ideas** into an already overloaded schedule? Jones says the answer lies in **5 simple words**: Who, What, Where, When, and Why. Send your conference participants home with a **WOW** with this presentation.



# Delivering Powerful & Relevant Messages In A Fun And Enlightening Way

**Jones** is grateful for his work with every client. His *innovative solutions* on leadership, change, and time management have attracted the attention of some of the most recognizable names around the world including: *Federal Express, Wal-Mart, Choice Hotels* and the *United States Navy*.

**Jones** customizes his presentations to make an **IMPACT!** He inspires, motivates and integrates powerful content that is immediately actionable. Whether the audience is corporate, healthcare, education, or government, Jones invests the time to know your people AND their needs.

**Jones** speaks at a wide range of events including conferences, conventions, retreats, and annual meetings, offering both onsite and virtual options. Whether a large or small audience, Jones' *real-life solutions* will enable your people to make *real change*.

Member



## What Others Are Saying

“Jones Loflin brings the dynamic topics and group discussions that are vital to all mortgage professionals at every level. Jones spoke to our employees nationwide virtually, and it felt like he was talking to each person directly through his expert level of engagement and relatability. This experience has made an impact in our culture and added value to our conversations.”

– Kristen Rice, Vice President of Human Resources at Gershman Mortgage

“I continue to receive many comments on how enlightening your presentation was, and how you transformed your discussion into one that held everyone’s interest and attention. Please accept my sincere thanks for a job extremely well done.”

– R.D. Black, Department of the Navy

“Jones Loflin was great. Of all the motivational speakers we have had at our conferences in the past, he was by far the best. His message, focused on change, helped set the stage for the rest of our conference. I would highly recommend him.”

– Phil Cabot, National Parts Manager, Volvo Cars Of North America



*“Take more time to celebrate what IS getting done instead of always beating yourself up for what’s NOT getting done.”*